



Sales Manager [FR/NL speaking only]

Please note: we are looking for 2 profiles: French-speaking and Dutch-speaking.

Are you an ambitious, driven and energetic professional? Are you self-motivated with strong commercial, communication and project managerial skills? If you're looking to grow your career, **Freeedrive is the place for you.**

This is an excellent opportunity to be part of a team with a great collaborative culture, helping us scale by selling a disruptive product that is **saving lives.**

As a Sales Manager you will need to:

- Manage all the inbound leads in a given territory;
- Qualify the leads and follow-up until closing;
- Negotiate and close deals to turn prospects into happy clients;
- Follow up orders and ensure invoicing;
- Conduct a high-level discussion with a broad variety of stakeholders, from Office Managers to CFO's, to explain the Freeedrive's Value Proposition.

Requirements:

- 3+ years of experience working in a Sales position;
- Proven track of success within a fast paced environment;
- Good understanding of B2B market;
- Entrepreneurial, passionate, analytical and results driven;
- Proven spreadsheet skills and data modeling/analytical skills;
- High attention to details with excellent organizational skills and ability to take charge, set objectives, drive to results; team oriented.
- Excellent Dutch speaking with good knowledge of English AND/OR
- Excellent French speaking with good knowledge of English.

What are the perks?

- Competitive compensation;
- A challenging, fast-paced experience that will allow you to grow as a professional;
- Autonomy to make the right decisions;
- Awesome team and collaborative environment;
- And last but not least, good coffee.

Send your CV at info@freedrive.com.